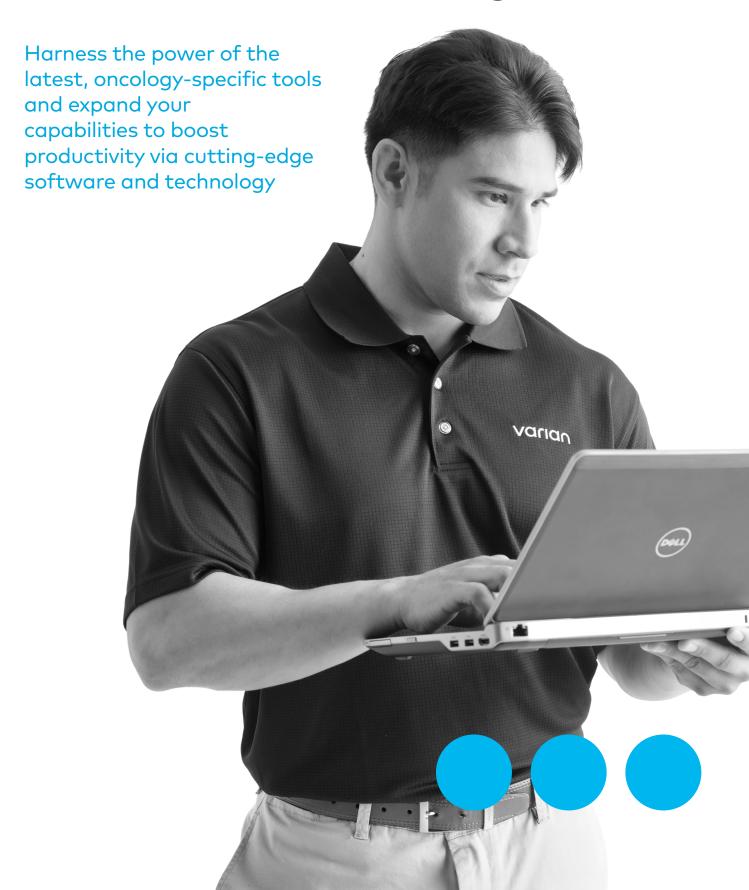


The Continual Learning Plan



What is The Continual Learning Plan (CLP)?

The CLP is an agreed pathway between Varian and the customer that delivers training and education at regular intervals over a defined period. The plan will be revisited regularly to ensure it meets customer's needs.

CLP is aimed at training not only managers and supervisors but ALL users to:

- Empower staff and assist with retention
- Assist with accelerating the implementation of new features
- Assist in eliminating single points of failures within departments. For e.g. Increasing from 1 administrator for ARIA to 2.
- Plus many more benefits

Currently, training is triggered by events such as new installations or upgrades. Introducing a CLP ensures training is an ongoing, regular occurence.

Radiation Oncology is a dynamic and ever evolving field which means it is imperative for departments to keep up to date with new techniques to treat cancer. Renowned and high-profile sites can provide this knowledge via clinical schools.

Participating in regular training and education events will assist in meeting the challenges listed above.

CLP Options

- Utilisation of flex credits currently packaged into service contracts
- Draw on special training and education funds to purchase flex credits to implement a CLP

Why we need a CLP?

- To increase, retain, and maintain knowledge in a busy Oncology department
- To train new and exisiting staff on how to use Varian products to gain the most value
- Remove the burden on staff to train
 - New staff on new features
 - Existing staff who are unfamiliar with particular products





Continual Learning Plan Offerings

Please note the offerings available are not limited to this list.

AURA Reports 6 Flex Credits

AURA report training (remote/onsite) which includes:

- Creation of new reports
- Customise existing reports for your site
- Report conversion to AURA format
- 2 days

Superuser Training 6-12 Flex Credits

- Train ARIA® and Eclipse™ Superuser's understudies
- Refresh current ARIA® & Eclipse™
 Superusers
- Learn Data Admin for ARIA®
- Learn Radiation Oncology Admin for Eclipse[™]
- Eliminate single points of failure
- 1-2 days each for ARIA® and Eclipse™

Software Post-upgrade Process Check-in 3-6 Flex Credits

- Onsite visit to assist with adoption of new software features (Eclipse[™] or ARIA[®])
- 1-2 days

TrueBeam Advanced Imaging 3-6 Flex Credits

- Advanced Imaging on TrueBeam®
- Train multiple groups
- · Learn about features not implemented
- 1-2 days of onsite evaluation & training

Pre-upgrade Software Process Check-in 3 Flex Credits

- 1 day onsite visit post-upgrade training
- Examine process workflows using new software features in ARIA® and Eclipse™





International Clinical School 9-14 Flex Credits

- Attend a Varian Clinical School in Europe/USA.
- Remote offerings available Examples include:
 - Eclipse™ Advanced Planning
 - SABR

Explore Features 3-6 Flex Credits

- What features aren't you using?
- What are you using and want to explore further?
- TrueBeam®, Eclipse™ or ARIA® features
- 1-2 days

Health Check-up 3 Flex Credits

- Explore existing functionality
- Train new staff on any product
- 1 day

Clinical Consulting

- Engagement with Varian Clinical Consultant to examine workflows, processes etc. to ensure the Varian products are being used to their utmost capabilities
- Implement recommendations of consultant

Radiation Oncologist Training 3 Flex Credits

- Upskill RO's in the use of ARIA® and/or Eclipse™
- 1 day

Miscellaneous Options

- Customised reports
- Front line maintenance
- Classroom courses
- New staff training



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